

# GlassRatner Services

## CHIEF RESTRUCTURING OFFICER



GlassRatner has a well-established track record of challenging the conventional wisdom in distressed situations to find creative solutions that optimize value for all stakeholders. GlassRatner has extraordinary professionals with significant experience in roles such as; Chief Restructuring Officer, Financial Advisor to the Company and Debtor, and Interim C-level Management.

Value Proposition	Value Created	Industry Experience
<ul style="list-style-type: none"> <li>▪ We are nationally recognized for achieving award-winning solutions</li> <li>▪ We are primarily business-people and know from first-hand experience how to manage a business and achieve results</li> <li>▪ In dysfunctional situations, we act as the catalyst for change and clarity</li> <li>▪ Large firm experience at a boutique price</li> <li>▪ Our flexible fee structure is custom designed for each engagement to suit the needs of our clients</li> </ul>	<ul style="list-style-type: none"> <li>▪ Create time and expand options by increasing liquidity and effectively managing cash flow</li> <li>▪ Establish credibility and trust with lenders and vendors by developing achievable financial projections and performance improvement milestones</li> <li>▪ Lead regular, timely communication to all stakeholders on the company's progress</li> <li>▪ Craft and negotiate a realistic restructuring plan that enables the company to survive and prosper</li> <li>▪ Obtain the refinancing or capital infusion necessary to implement the restructuring</li> <li>▪ Fully licensed in all M&amp;A activities through our Broker-Dealer</li> </ul>	<p>GlassRatner experience covers a broad base of industries:</p> <ul style="list-style-type: none"> <li>▪ Aerospace</li> <li>▪ Agriculture</li> <li>▪ Automotive</li> <li>▪ Consumer Products</li> <li>▪ Distribution</li> <li>▪ Education</li> <li>▪ Energy</li> <li>▪ Entertainment &amp; Media</li> <li>▪ Financial Institution</li> <li>▪ Food &amp; Beverage</li> <li>▪ Government</li> <li>▪ Healthcare</li> <li>▪ International</li> <li>▪ Logistics/Wholesale</li> <li>▪ Manufacturing</li> <li>▪ Media</li> <li>▪ Metals &amp; Mining</li> <li>▪ Oil &amp; Gas</li> <li>▪ Printing</li> <li>▪ Professional Services</li> <li>▪ Real Estate &amp; Hospitality</li> <li>▪ Retail</li> <li>▪ Technology</li> <li>▪ Telecommunications</li> <li>▪ Transportation &amp; Logistics</li> <li>▪ Utilities</li> </ul>

# Representative Engagements

## CHIEF RESTRUCTURING OFFICER

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CRO to a 144 bed drug and alcohol rehabilitation and treatment center



CRO of holding company for a \$13 billion bank



CRO to the largest condo converter in Florida



CRO for wholesale marketer of bulk transportation fuels



CRO to a 190 acre continuing care retirement community ("CCRC")



CRO to the 15th largest mortgage originator in the United States



CRO to a distributor of consumer electronics and computer technology



CRO to concrete accessories and forms manufacturer



CRO to a skilled nursing care facilities company



CRO for multi-state manager and syndicator of apartment communities



CRO of card room and casino in Fresno, CA



CRO of a 175-room oceanfront timeshare resort



CRO of a large floral importer with sales of nearly \$100 million



CRO to international distributor of HVAC products



CRO to an NYSE public real estate company predominantly in Texas



CRO to the largest RV retailer in the West



CRO for a company offering corporate data services



CRO to rural Florida hospital



CRO to a regional mortgage company



CRO of an oil and gas exploration and development company



CRO for a Cayman Islands exempted mutual fund



CRO and Investment Banker for a food and beverage packer and manufacturer



CRO and Financial Advisor to a company that operates a 1,500 acre landfill and rock quarry



CRO to a national building materials manufacturer

# GlassRatner

## ABOUT THE FIRM



### About GlassRatner

#### GlassRatner Advisory & Capital Group LLC

("GlassRatner") is a national multi-office specialty financial advisory services firm providing solutions to complex business problems and Board level agenda items. The Firm applies a unique mix of skill sets and experience to address matters of the utmost importance to an enterprise such as managing through a **business crisis or bankruptcy**, planning and executing a major **acquisition or divestiture**, pursuing a **fraud investigation or corporate litigation**, and other top level non-typical business challenges. GlassRatner has a national reputation in the area of Bankruptcy and Restructuring Advisory Services and Forensic Accounting and Litigation Support Services.

### About B. Riley Financial

GlassRatner is excited to be a part of the **B. Riley Financial** ("B. Riley") family. B. Riley provides collaborative financial services and solutions tailored to fit the capital raising and financial advisory needs of public and private companies and high net worth individuals. The company operates through several wholly-owned subsidiaries, including B. Riley FBR, a full-service investment bank and institutional brokerage; Great American Group, a leading provider of asset disposition, appraisal, corporate advisory and valuation services; GlassRatner, a specialty financial advisory services and consulting firm; B. Riley Wealth Management, B. Riley Asset Management and B. Riley Alternatives, which offer investment management to institutional and high net worth investors; Great American Capital Partners, which originates and underwrites senior secured loans for asset-rich companies; and B. Riley Principal Investments, which invests in or acquires companies and assets with attractive return profiles.

### Office Locations:

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Auburn: (334) 524-4642

Bakersfield: (661) 665-2010

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Houston: (713) 403-2111

Irvine: (949) 561-3750

Kansas City: (816) 705-4142

Los Angeles: (213) 409-6240

Miami: (305) 677-6700

New York: (212) 457-3308

Orlando: (407) 583-2121

Phoenix: (602) 567-2540

Salt Lake City: (801) 359-4245

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