

BRINGING CLARITY TO COMPLEX BUSINESS SITUATIONS



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GLASSRATNER
a B. Riley Financial company

Recently Recognized

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The Daily Report – “Best of 2019” Issue

The Daily Report’s annual “Best Of” edition showcases businesses providing excellence for today’s legal market. Winners are voted by licensed attorneys and firm administrators in metro Atlanta, where GlassRatner is headquartered. In addition to being named to the top of the following categories, 2019 marks the Firm’s fourth consecutive year ranking in the “Best Of” edition, earning GlassRatner its prestigious *Hall of Fame* recognition.



- Overall Expert Witness (WINNER)
- Litigation Valuation Provider (WINNER – Third year in a row)
- Forensic Accounting Firm (WINNER)
- Individual Expert Witness – Economic: Ian Ratner (WINNER)

The M&A Advisor’s 13th Annual Turnaround Awards

M&A Advisor’s Annual Turnaround Awards represents a benchmark for restructuring excellence and recognizes the leading distressed merger and acquisition transactions, restructuring, refinancing, firms, and professionals.

- Consumer Staples Deal of The Year (Under \$500 million) for advisory work involving Alliance Healthcare

The National Law Journal – “Best of 2018” Issue

The National Law Journal’s annual “Best Of” edition recognizes the country’s best providers of services and goods to the legal profession. Nearly 7,500 readers cast their votes to determine the winners.



- Forensic Accounting Provider (RANKED #1)
- Litigation Valuation Provider (RANKED #1)
- End to End Litigation Consulting (RANKED #2)
- Expert Witness Provider (RANKED #2)
- Litigation Dispute Advisory Services Consultant (RANKED #2)

Corporate Counsel Magazine – “Best of 2018” Issue

Corporate Counsel Magazine’s annual “Best Of” edition recognizes the vendors that lawyers and firm administrators turn to first to keep their lives on track, inside and outside of the office.

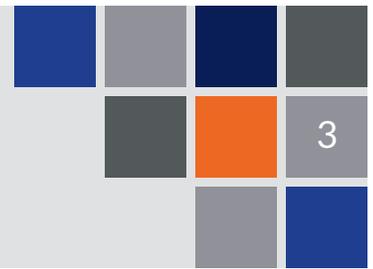


- Forensic Accounting Provider (RANKED #1)
- Litigation Valuation Provider (RANKED #1)
- End to End Litigation Consulting Firm (RANKED #1)
- Expert Witness Provider (RANKED #1)
- Litigation Dispute Advisory Services Consultant (RANKED #2)

2018 Turnaround Atlas Awards

The Turnaround Atlas Awards exclusively honor excellence from the restructuring, distressed investing, insolvency, special situations M&A transactions, and turnaround communities. GlassRatner received four Atlas Awards in 2018, including **Valuation Service Provider of the Year** and **Refinancing Deal of the Year**.

About GlassRatner



Bringing Clarity to Complex Business Situations

GlassRatner Advisory & Capital Group LLC (“GlassRatner”) is a national multi-office specialty financial advisory services firm providing solutions to complex business problems and Board level agenda items. The Firm applies a unique mix of skill sets and experience to address matters of the utmost importance to an enterprise such as managing through a **business crisis or bankruptcy**, planning and executing a major **acquisition or divestiture**, pursuing a **fraud investigation** or **corporate litigation**, and other top level non-typical business challenges. GlassRatner has a national reputation in the area of Bankruptcy and Restructuring Advisory Services and Forensic Accounting and Litigation Support Services.

Extensive Resources through B. Riley Financial Platform

GlassRatner is excited to be a part of the **B. Riley Financial** (“B. Riley”) family. B. Riley provides collaborative financial services and solutions tailored to fit the capital raising and financial advisory needs of public and private companies and high net worth individuals. The company operates through several wholly-owned subsidiaries, including B. Riley FBR, a full-service investment bank and institutional brokerage; Great American Group, a leading provider of asset disposition, appraisal, corporate advisory and valuation services; GlassRatner, a specialty financial advisory services and consulting firm; B. Riley Wealth Management, B. Riley Asset Management and B. Riley Alternatives, which offer investment management to institutional and high net worth investors; Great American Capital Partners, which originates and underwrites senior secured loans for asset-rich companies; and B. Riley Principal Investments, which invests in or acquires companies and assets with attractive return profiles.

The combination of proven operating and financial expertise, a “hands-on” approach, and an absolute focus on assignment execution makes GlassRatner a unique and valuable resource for its clients and partners.

Core Service Areas

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GlassRatner has **four primary service areas**, which include Bankruptcy & Restructuring, Forensic Accounting & Litigation Support, Corporate Finance & Valuation, and Real Estate Services. The common theme in all these areas is that the successful resolution of any matter requires experience, hands-on management, sophisticated financial analysis and in-depth knowledge of accounting, finance, valuation and business – all skills brought to bear by our team of professionals.

Bankruptcy & Restructuring

- Financial Advisor to Creditor Committees
- Pre & Post Filing Debtor Representation
- Financial Restructuring
- Liquidating Agent/CRO/Fiduciary Services
- Turnaround & Interim Management
- Bankruptcy & Preference Litigation
- Solvency Analysis & Opinions

Forensic Accounting & Litigation Support

- Economic Damages
- Fraud/Internal FCPA Investigations
- Fraud Detection & Prevention
- Anti-Fraud & Anti-Corruption Compliance Consulting (including FCPA)
- Valuation Disputes
- Construction Litigation
- Intellectual Property Litigation
- Regulatory Consulting & Valuation
- Antitrust Litigation

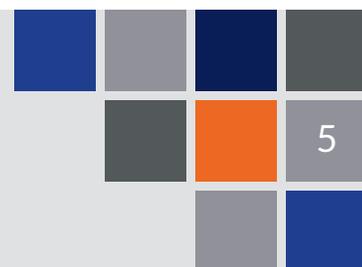
Corporate Finance & Valuation

- Mergers & Acquisitions
- Financings
- Valuation Reports & Opinions
- Due Diligence Services

Real Estate Services

- Borrower & Lender Advisory
- Principal Investments & Financings
- Strategic Workout & Restructuring
- Liquidations & Loan Sales
- Capital Markets
- Property Management, Brokerage, Receiverships
- Construction Advisory & Dispute Resolution
- Real Estate Appraisals

Our Clients



GlassRatner is a trusted advisor to its clients, which include:

- Financial Institutions
- Law Firms
- Mid-Market Companies
- Private Equity Firms
- Real Estate Borrowers
- Bank Groups
- Trustees
- Government Agencies

Representative Law Firm Clients:

- Akerman LLP
- Alston & Bird LLP
- Baker, Donelson, Bearman, Caldwell & Berkowitz, PC
- Balch & Bingham LLP
- Bast Amron, LLP
- Berger Singerman, LLP
- Bilzin Sumberg Baena Price & Axelrod LLP
- Bondurant Mixson & Elmore LLP
- Bradley Arant Boult Cummings LLP
- Brown Rudnick LLP
- Bryan Cave Leighton Paisner LLP
- Buchalter
- Carlton Fields Jordan Burt, P.A.
- Cimo Mazer Mark PLLC
- Cole Schotz PC
- Dentons
- DiCello Levitt & Casey
- DLA Piper
- Foley & Lardner LLP
- Fox Rothschild LLP
- Greenberg Traurig, LLP
- Husch Blackwell LLP
- Holland & Knight LLP
- Jackson Walker
- Jeffer, Mangels, Butler & Mitchell LLP
- Jones Day
- K&L Gates LLP
- Kilpatrick Townsend & Stockton LLP
- King & Spalding LLP
- Klehr Harrison Harvey Branzburg LLP
- Landau Gottfried & Berger LLP
- Levene Neale Bender Yoo & Brill, LLP
- McGuireWoods LLP
- Miller & Martin PLLC
- Morgan & Morgan, PA
- Morris, Manning & Martin LLP
- Nelson Mullins Riley & Scarborough LLP
- Quarles & Brady LLP
- Quinn Emanuel Urquhart & Sullivan, LLP
- Pachulski Stang Ziehl & Jones
- Parker Hudson Rainer & Dobbs LLP
- Polsinelli LLP
- Reid Collins & Tsai LLP
- Robins Kaplan LLP
- Sequor Law
- Sheppard, Mullin, Richter & Hampton LLP
- Smith, Gambrell, & Russell, LLP
- Shulman Hodges & Bastian LLP
- Snell & Wilmer L.L.P.
- Squire Patton Boggs
- Sulmeyer Kupetz
- Taylor English Duma LLP
- Troutman Sanders LLP
- Venable LLP
- Wargo French LLP
- Womble Bond Dickinson

Representative Corporate, Government and Banking Clients:

- AT&T
- BB&T
- Barclays
- Bank of America
- Blue Cross Blue Shield
- Centerline Capital Group
- City of Atlanta
- Coca-Cola Enterprises
- Colony Capital, Inc.
- CSC Healthcare
- CVS Corporation
- Delta Air Lines Inc.
- Equifax
- Fannie Mae
- FDIC
- GE Commercial Finance
- GMAC
- Goldman Sachs Specialty Lending
- KeyBank
- Kodak
- Lehman Brothers
- LNR Property
- Lowe's
- Midland Loan Servicing
- Principal Financial
- Rimrock Capital Management, LLC
- Royal Bank of Canada
- Textron
- TriMont Real Estate Advisors
- UPS
- University of Kansas
- U.S. Department of Justice
- Verizon Wireless
- Wells Fargo

Representative Assignments



On the following pages, you'll find assignment examples for just a few of our practice areas:

- 8 Real Estate Restructuring
- 9 Chief Restructuring Officer & Debtor Financial Advisor
- 11 Financial Advisor to Official Creditor Committees
- 13 Fiduciary Appointments
- 14 Forensic Accounting & Litigation Support

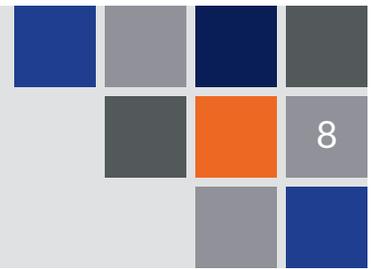
▶ Additional information about all of our practice areas can be found at www.GlassRatner.com.

Representative Assignments: REAL ESTATE RESTRUCTURING



- Retained by the FDIC as Financial Advisor to the failed Arkansas National Bank Financial (ANB), headquartered in Arkansas. GlassRatner acted as the Loan Sale Advisor for a \$1.2 billion Construction and Acquisition/Development portfolio; ultimately, this assignment culminated in a structured transaction sale to a third party in January 2009.
- Retained by the FDIC as Financial Advisor and Loan Sale Advisor related to the construction loan portfolio of Market Street Mortgage Company, a subsidiary of Net Bank. As part of the liquidation of the financial institution, GlassRatner coordinated and advised on the sale of a \$165 million portfolio of residential construction loans in a structured transaction. The majority of these assets were in Florida, where Market Street Mortgage was headquartered.
- Retained as the Financial Advisor to a Florida-based shopping center owner/developer with approximately 3.5 million square feet of retail space and associated debt of approximately \$750 million from various financial institutions. GlassRatner coordinated all restructuring and bank level negotiations on behalf of the borrower.
- Retained by a \$400 million bank in South Georgia as Financial Advisor to develop and implement a plan to identify and monitor criticized assets, the substantial majority of which were real estate related.
- Retained as Financial Advisor to many condo developers and home builders around the U.S. In these matters, our clients have outstanding debt ranging from as low as \$10 million to as much as \$2 billion, and in many cases have borrowings from large bank groups. GlassRatner developed workout reorganization plans and assisted in negotiating restructuring amendments to complex loan arrangements.
- Retained as Financial Advisor by a \$2 billion bank in the Southeast to develop innovative solutions for problem assets and implement a criticized asset migration plan to monitor troubled assets.
- Retained as Financial Advisor to a leading institutional real estate fund on various workout alternatives for assets within one of their active funds. The fund has approximately \$3 billion invested in 35 assets throughout the U.S.
- Retained as Financial Advisor by several private equity investors relating to the restructure of debt associated with specific foreign real estate resort projects in their portfolio.
- Retained as Financial Advisor to a private equity fund and developer on the balance sheet restructuring of a 200-room luxury hotel and residential condominium in a major U.S. city.

Representative Assignments: CHIEF RESTRUCTURING OFFICER & DEBTOR FINANCIAL ADVISOR



Appointed Chief Restructuring Officer for **PUIG Development Group**. PUIG was a South Florida real estate company primarily involved in condo conversion projects. GlassRatner was retained as CRO prior to a Chapter 11 filing and essentially took over all decision making for the company. Ron Glass remained as the CRO after the bankruptcy filing. PUIG owned or controlled approximately 25 LLCs with a significant number of bank and mezzanine lenders. When GlassRatner became involved, there was in excess of \$300 million of debt and 27 active projects. Our role included reducing overhead, preparing a plan of reorganization, facilitating relations and exchange of information between banks, owners and investors, and ultimately implementing and executing a plan of reorganization and liquidation for the company.



Appointed Chief Restructuring Officer for **AmTrust Mortgage Corporation**. AmTrust was a Southeast regional mortgage company that closed over \$1.3 billion of mortgage loans in 2006. GlassRatner was retained as CRO for the business and charged with running the successful wind-down of the business, including the funding of over \$40 million in committed loans and an orderly liquidation of over \$120 million in funded mortgage loans and other company assets.



Retained as Chief Restructuring Officer and Financial Advisor to **AmTrust Financial Corporation** and related entities in their recent Chapter 11 filings. The companies, based out of Ohio, have operations in insurance, securities, banking and real estate investments. GlassRatner has assisted with 363 sale transactions; prepared cash flow and related variance analysis; managed tax deconsolidation issues; performed analysis of existing real estate assets while advising on a go-forward basis; and reviewed SOFAs and bankruptcy schedules.



Appointed Chief Restructuring Officer for **Firstline Corporation**, a national building supply manufacturer during its Chapter 11 proceeding. GlassRatner stabilized operations and prepared the company's two business units for sale to strategic buyers resulting in a full recovery for the secured lender and a recovery for unsecured creditors approaching 0.40 per dollar versus a projected 0.05 per dollar.

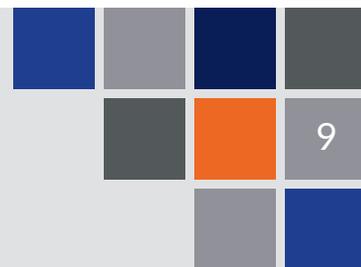


Appointed Chief Restructuring Officer and Investment Banker to **Piknik Products Company**, a \$100 million food and beverage manufacturer. Piknik was one of PepsiCo's largest beverage co-packing suppliers and also operated a condiment business. GlassRatner improved operations, managed the business during Chapter 11, sold the condiment business to Supreme Oil, and liquidated Piknik's remaining assets for a substantially higher than expected recovery for creditors.

CONTINUED

Representative Assignments:

CHIEF RESTRUCTURING OFFICER & DEBTOR FINANCIAL ADVISOR CONTINUED



Appointed Chief Restructuring Officer of **OMI Imaging, Inc.** During its Chapter 11 proceeding, GlassRatner stabilized operations and executed a plan to close unprofitable locations and outsource key operating functions. GlassRatner also led and managed a sale process leading to multiple offers for the borrower.



Appointed Chief Restructuring Officer of **Agriflora Corporation**, one of the largest floral importers in the U.S. with sales nearing \$100 million. GlassRatner was responsible for liquidating the company's assets for the benefit of the creditors.



Retained as financial advisor to **GOE Lima**, an ethanol production facility in Ohio, designed to produce 55 million gallons of ethanol annually, but never produced at capacity. GlassRatner was originally retained to analyze the financial, accounting and operational activities, lead the reorganization of internal functions, and assist in renegotiation of the company's bank loans. After the company filed for Chapter 11, GlassRatner was appointed Financial Advisor to the Debtor, where we conducted a 363 sale of the assets.



Financial Advisor to the management of **S.C.R.U.B.S., Inc.**, an apparel manufacturer and multi-location retailer. Assessed store-level operating performance and inventory optimization. Developed an inventory liquidation store-closing plan.

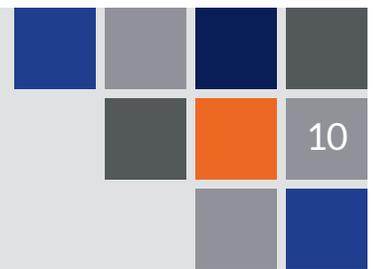


Financial Advisor to a paging company with over 50,000 subscribers in the Southeast. Responsible for management of all daily operations, downsized organization, streamlined network architecture and restructured vendor liabilities.



Financial Advisor to a cellular and satellite operator that provided telecom service in the Gulf of Mexico. Restructured the balance sheet, raised additional capital, and settled trade debt at a significant discount.

Representative Assignments: FINANCIAL ADVISOR TO OFFICIAL CREDITOR COMMITTEES



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FAIRFIELD
RESIDENTIAL LLC

Financial Advisor to the Ad Hoc Steering Committee of Lenders and subsequently to the Official Committee of Unsecured Creditors for **Fairfield Residential LLC** and approximately a dozen of its related entities. Fairfield is a California-based developer, owner and operator of multi-family properties throughout the country. Fairfield and its related entities have ownership interests in or manage approximately 50,000 units and there is approximately \$4 billion of bank debt held by entities in the Fairfield corporate structure.



Financial Advisor to the Official Committee of Unsecured Creditors for **Adventure Parks Group**, an operator of midsize theme parks. The primary assets were **Wild Adventures** in Valdosta, GA and **Cypress Gardens** in Winter Haven, FL — two of the top 50 theme parks in the country at the time of the filing. GlassRatner monitored the activities of the Debtors on an ongoing basis, analyzed the value the properties, and assisted in the development of a plan of liquidation and the sale of the parks. The parks were eventually sold to two buyers for a combined total of \$50 million, which was used to pay claims exceeding \$110 million. Subsequent to the bankruptcy cases and as part of a confirmed Plan, GlassRatner was appointed as Liquidating Trustee to supervise the wind-down of the estate, pursue preference actions, reconcile and object to claims as necessary, make distributions to creditors and manage the conclusion of numerous workers comp and personal injury litigation claims.



Financial Advisor to the Official Committee of Unsecured Creditors in the **Nova Holding Clinton County, LLC** bankruptcy in the District of Delaware. Nova is a 70-million gallon refiner and marketer of renewable diesel fuel products and related co-products using both animal and vegetable feedstock. GlassRatner's services included review of operating results and projected budgets, review analysis and oversight of the 363 sale process, evaluation of reorganization and/or 363 sale proposals, forensic investigation into historic use of cash for operations and constructions, and analyzing claims, among other things.



Financial Advisor to the Official Committee of Unsecured Creditors in **The Billing Resource, Inc.** ("TBR") bankruptcy pending in the Northern District of California. TBR is a telecom billing and collection company. GlassRatner's services in this complex bankruptcy include monitoring the debtor's financial and operational performance, investigating debtor conduct, reviewing term sheets from potential buyers, and analyzing claims, among other things.



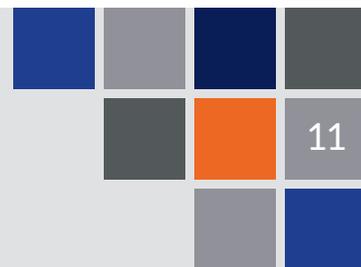
Financial Advisor to the Official Committee of Unsecured Creditors in the Chapter 11 filing of **IPC International Corporation**, a provider of uniformed and armed security services, security consulting, K-9 services, and specialty training, as well as unarmed security services for approximately 350 shopping centers across the United States. GlassRatner monitored the Section 363 asset sale process, evaluated the sources and uses of funds as it related to the waterfall, and analyzed certain key provisions within the debt agreements. After a lengthy, spirited auction process, an agreement was reached to sell the assets to Universal Protection Services, a strategic party.

CONTINUED

Representative Assignments:

FINANCIAL ADVISOR TO OFFICIAL CREDITOR COMMITTEES

CONTINUED



Financial Advisor to the Official Committee of Unsecured Creditors in the **Cameo Homes and James C. Gianulias** bankruptcies in the central district of California. GlassRatner's services included analysis of funds flows among a large group of approximately 100 affiliated entities, monitoring financial performance of the debtor entities, and assisting counsel in development of a Plan of Reorganization (POR).



Financial Advisor to the Official Committee of Unsecured Creditors in the **99 Cent Stuff** bankruptcy case. 99 Cent Stuff was a publicly traded retailer with over 20 retail locations. GlassRatner's role included monitoring the Debtor's operating performance, valuing real estate and related leases, valuing the business, and reviewing and assisting in developing the Plan of Reorganization.



Financial Advisor to the Official Committee of Unsecured Creditors in the Chapter 11 filing of **Endicott Interconnect Technologies, Inc.** et al. ("EIT"). EIT, the successor to IBM Corporations' microelectronics division, is a supplier, designer and fabricator of advanced electronic packaging solutions, including printed circuit boards and advanced flip chip and wire bond semiconductor packages. GlassRatner monitored the Section 363 asset sale process, evaluated Debtor cash flow activity and traced the flow of funds related to pre-petition debt financing transactions. The end result was a successful sale to Integrian Holdings LLC, which enabled a reasonable recovery for the unsecured creditors and ensured an on-going entity.



Financial Advisor to the Official Committee of Unsecured Creditors in the Chapter 11 filing of **Groeb Farms, Inc.** ("Groeb"). Based in Onsted, Michigan, Groeb is the country's leading processor and packager of honey for food manufacturers, food service companies, and retail customers. Groeb's filing was precipitated by its alleged transshipment of honey originating in China in order to avoid international tariffs. The resulting scrutiny and market attention brought on by the DOJ investigation had a negative impact on Groeb's financial results, and subjected it to debilitating class action lawsuits. Despite these challenges, Groeb was able to develop a feasible Plan of Restructuring pursuant to a Confirmation Hearing. This Plan – which was negotiated heavily by GlassRatner and Committee Counsel – provides for the unsecured creditors to receive a financial recovery well in excess of that provided in the initial POR.



Financial Advisor to the Official Committee of Unsecured Creditors in the Chapter 11 filing of **Trailer Bridge, Inc.** ("TBI"). A publicly-traded, integrated trucking and marine freight carrier company, TBI provides freight transportation between the continental United States, Puerto Rico, and the Dominican Republic operated under the Jones Act. TBI's Chapter 11 filing stemmed from several challenging conditions, including anti-trust claims and net operating losses. GlassRatner worked with Committee Counsel to negotiate numerous matters, including as related to going concern valuation, post-confirmation projections, liquidation values, and disparate treatment of different creditor classes. The case concluded with the Confirmation of a Plan of Reorganization, which provided the unsecured creditors with a very favorable financial recovery on their pre-petition claims.

Representative Assignments: FIDUCIARY APPOINTMENTS

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BCP A DELAWARE LIMITED PARTNERSHIP
BORDEN CHEMICALS and PLASTICS

Appointed as Manager of **BCP Liquidating LLC**, an entity established to complete the liquidation of the assets of Borden Chemicals and Plastics OLP (“Borden”) pursuant to the Third Amended Joint Plan of Liquidation filed on December 5, 2002. Borden filed for bankruptcy protection on April 3, 2001. Historically, the company’s principal product groups were PVC Polymers Products, which consist of PVC resins and feed stocks (such as vinyl chloride monomer and acetylene), Methanol and Derivatives, which consist of methanol and formaldehyde, and Nitrogen Products, which consist of ammonia and urea. At its peak, Borden had revenues of approximately \$800 million. As Manager of BCP Liquidating LLC, GlassRatner was charged with disposing of several chemical plants, real estate, emission credits, pursuing causes of action and defending the estate against unjust claims.

CORNERSTONE
Ministries Investments, Inc.

Appointed as Plan Administrator of **Cornerstone Ministries Investments, Inc.** (“CMI”) pursuant to a Plan of Liquidation approved by the Northern District of Georgia’s Bankruptcy Court in this Chapter 11 proceeding. Formed in 1996 as a for-profit corporation, CMI went on to raise over \$140 million in SEC registered bonds. Bond proceeds were further levered to make real estate development and acquisition loans. GlassRatner was retained as Plan Administrator and charged with the wind-down of CMI, including the sale of the company’s real estate assets as well as the filing, prosecuting and settling of Estate Litigation Claims of over \$100 million on behalf of the Debtor.

AstroTurf
S I N C E 1 9 6 5

Appointed Chapter 11 Trustee/Chapter 7 Trustee in the U.S. Bankruptcy Court for the Northern District of Georgia in Rome in the **Southwest Recreational Industries** matter. Prior to its filing, the company was credited with the development and installation of AstroTurf products at stadiums including the New Orleans Superdome and the Minneapolis Metrodome. At filing, the company reported debt of \$88.1 million and assets of \$101.9 million. According to the filing, its revenue for 2003 dropped to \$160 million from \$220 million a year earlier. As trustee, GlassRatner sold various facilities and real estate related to the company’s operations. Additionally, GlassRatner successfully pursued numerous preference actions, collected foreign receivables and filed actions against the debtors D&O carriers, resulting in significant proceeds to the estate.



Appointed Liquidating Trustee in the U.S. Bankruptcy Court for the Middle District of Georgia in Albany for **Stratus Group, Inc.** As a sub-prime lessor of used automobiles to customers in three Southeastern states, Stratus Group had a fleet of nearly 5,000 automobiles at its peak. Ultimately the company filed for bankruptcy after an expansion plan backfired, and was sold to its secured creditor. As Liquidating Trustee, GlassRatner performed an extensive forensic investigation to aid the pursuit of certain actions against insiders. Further, GlassRatner aided the estate in preserving returns to unsecured creditors by assisting with a debt restructure of amounts due to the estate from the Debtors’ former secured lender.

▶ In addition to these examples, members of the GlassRatner team have been appointed Receiver in SEC matters and domestic and foreign jurisdictions in a variety of matters.

Representative Assignments: FORENSIC ACCOUNTING & LITIGATION SUPPORT

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GlassRatner has an **experienced team of forensic accountants and expert witnesses** who provide support in a wide variety of cases, including:

- Economic Damages
- Internal Investigations
- Asset Tracing
- Ponzi Scheme Investigations
- Theft of Trade Secrets
- Buy/Sell Matters
- Construction Claims
- Shareholder Valuations
- Business Interruption Claims
- Earn Out Disputes
- Solvency Opinion
- Misappropriation of Assets
- Delay Claims

GlassRatner has provided extensive forensic and litigation accounting services to numerous industries, including retail, telecommunication, and wholesale distribution. **We've highlighted some examples from a few additional assignments on the next few pages:**



Real Estate and Construction Consulting

- Retained to perform a forensic accounting review on behalf of a mezzanine lender to a multi-entity regional home builder in conjunction with the builder's attempt at a global out-of-court restructure of a complex multi-bank, multi-participant, \$1.5 billion debt facility. GlassRatner's role was to validate the information prepared by the developer and their financial advisors; evaluate the nature and flow of funds to the developers and quality of the developer's financial information; determine the appropriate inclusion in the restructuring plan of assets and debt that were held in 300 separate LLCs and related family trusts; and identify potential sources of unencumbered assets. Our client settled out of court shortly after completion of our assignment.
- Retained by the guarantor of \$300 million of debt associated with a troubled hotel-condominium project to perform a comprehensive forensic accounting review of all aspects of the operations and financial viability of the project.
- Retained as forensic accountant and expert witness on behalf of a construction company successfully refuting the majority of a delay and lost profit claim regarding the construction of a \$40 million hospital addition.
- Retained as forensic accountant and expert witness on behalf of a construction company successfully decreasing a \$4.5 million delay and "costs to cure" claim regarding the construction of a \$100 million retirement community.
- Retained as forensic accountants and experts in numerous construction audits, construction investigations and other complex construction accounting and real estate disputes.

CONTINUED

Representative Assignments: FORENSIC ACCOUNTING & LITIGATION SUPPORT

CONTINUED

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International Assignments

- Retained as forensic accountant and financial advisor to the primary financial regulator of a Caribbean country. GlassRatner was engaged to investigate the current and historic financial affairs and operations of the nation's largest privately owned conglomerate with assets exceeding US\$15 billion, which had several component financial institutions placed under regulatory supervision; to gather information for the pursuit of criminal and civil actions; and to informally advise regarding restructuring of the financial institutions and the now government-controlled conglomerate.
- Retained as forensic accountant and financial advisor to a Caribbean country directly and through a government-owned corporation in two separate public corruption investigations regarding mismanaged construction of an airport terminal building and mismanagement and pre-election excessive spending by a supposedly non-partisan government-owned economic development corporation. GlassRatner's analysis and results were relied upon by senior government officials.
- Retained as forensic accountant to a Latin American Fortune 50 company to investigate a series of questionable acquisitions and other transactions executed by former management, and uncover concealed offshore payments and other questionable transactions.
- Retained on a regular basis in the Caribbean, Latin America and South America to assist insurance companies and insureds relating to various insurance claims.
- Appointed as Receiver in off-shore jurisdictions.



Ponzi Schemes

- Retained as forensic accountant to the Receiver in an SEC "prime bank note"/Ponzi scheme matter. GlassRatner performed various financial analysis including the calculation of defrauded investors losses and funds tracing, and also administered the monetary affairs of the Receivership.
- Retained as forensic accountant and expert witness for the Chapter 7 Bankruptcy Trustee in proceedings to recover fraudulent income paid to "early withdrawer" investors from a real estate "bridge loan" Ponzi scheme.



Internal Investigations/ Accounting Irregularities

- Performed an internal investigation on behalf of a multi-billion dollar public company concerning the accounting treatment of various revenue recognition practices specifically regarding the knowledge and actions of selected members of management related to the accounting function. There were parallel regulatory investigations during our investigation on behalf of the Board.
- Performed an internal investigation of alleged accounting irregularities regarding inappropriate deferral of expenses at a major foreign subsidiary of a "household name" manufacturer and distributor of consumer products.

CONTINUED

Representative Assignments: FORENSIC ACCOUNTING & LITIGATION SUPPORT

CONTINUED

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- Numerous internal investigations for private equity owners related to financial reporting issues at their non-public company portfolio companies. Two recent examples include:
 - Where auditors “dropped their pencils” due to the CFO’s and CEO’s fraudulent actions including concealing contract cancellations, unauthorized loans, and falsification of collateral documents. Our investigation led to the dismissal of both, a successful completion of the audit, and a forbearance agreement with the lender;
 - Where financial management misstated financial results in order to obtain desperately needed financing. Our investigation confirmed misstatements that led to dismissal of financial executives.



Financial Services

- Appointed Special Master and forensic accountant related to a dispute concerning the diversion of millions of dollars of receivables from a major transportation company by its collection agency. GlassRatner identified and quantified the amount of fraudulent diversion of funds and the Court accepted our findings in full.
- Retained as expert witness for a factoring firm dealing in trucking receivables to calculate lost profits and other damages where a rival firm was created by a disgruntled employee prior to his departure, stealing technology, employees and relationships.
- Retained as consulting expert to the State Insurance Commissioner regarding recoverability of reinsurance amounts and other accounting matters due from solvent reinsurers where a multi-entity and multi-jurisdictional insurance organization providing hospital, medical and legal practitioner malpractice coverage collapsed.



Health Care

- Retained as damages and valuation expert and testified as to losses suffered by the shareholders of a \$100 million sub-acute care company based on fraudulent financial statements of the buyer.
- Retained as forensic accountant and expert witness on behalf of insurance companies investigating tens of millions of dollars in healthcare billing fraud perpetrated by physician groups, medical practices and other providers.
- Retained to provide valuation services and forensic accounting services related to countless disputes between partners in medical practices, healthcare joint venture partners and medical practices and their billing and collection companies. In each of these cases, GlassRatner combined detailed knowledge of the healthcare industry and its countless issues with sound analysis and investigative work to reach sound and reasoned opinions.



Telecommunications

- Consulted with a telecommunications company to provide forensic cost analysis and documentation in order to bring the entity’s support processes for surcharge billing in line with industry best practices. Significant incremental billable amounts were identified in addition to recommended process changes.

Experience in a Variety of Industries

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GlassRatner has been involved in matters spanning every type of business and industry from telecommunication receivables, to the disposal of contaminated land, to offshore insurance companies. In each of the following industries, GlassRatner is considered to be industry experts in addition to being financial experts.

- Agriculture
- Automotive
- Construction
- Energy
- Financial Institutions
- Government Services
- Healthcare
- Hotels & Resorts
- Logistics/Wholesale Distribution
- Manufacturing
- Media
- Retail
- Offshore
- Real Estate
- Telecom & Technology



For descriptions about the many services GlassRatner provides for other industries, please visit www.GlassRatner.com.

International Alliance



BTG Global Advisory is one of the world's largest specialist independent financial advisory alliances.

BTG GA covers all continents as well as multiple offshore centres, and is a trusted advisor to many leading banks, law firms, private equity and other funds, bankruptcy debtors and creditor committees, operating companies, and other parties affected by distress.

BTG GA is multidisciplinary, offering a broad range of professional services necessary to provide solutions to business problems. Its members include restructuring advisors and insolvency specialists; turnaround directors, workout and profit improvement consultants; forensics investigators and other litigation support professionals; and investment banking/M&A transaction advisors amongst other specialists.

Our members are leading players in their markets and have an international outlook, which reflects the increasingly global nature of business.



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