

## Biography:

# BRAD SMITH - CPA

## SENIOR MANAGING DIRECTOR



[vCard](#)

Brad Smith, a Senior Managing Director in GlassRatner's California practice is a CPA with over 25 years of experience advising and assisting both troubled and healthy businesses at all stages of the corporate life cycle. Mr. Smith brings to the table expertise in a broad range of industries, including health care, real estate, hospitality and entertainment.

As a consultant for a closely-held entertainment and real estate company, Mr. Smith facilitated the sale of selected theatres within a chain of movie theatres in California and Hawaii, designing and preparing financial reports to reflect the operations of locations that had previously been reported only as a part of larger business units and providing valuations of the locations to be sold. He served as the primary contact in the due diligence process and prepared the audited carve-out financial statements for inclusion in the buyers SEC filings.

His expertise in banking relationships has included not only the negotiation of multi-million dollar lines of credit and the associated covenants and reporting requirements, but also the design and implementation of the financial models necessary to monitor compliance with these covenants and requirements.

As financial advisor for companies in chapter 11, Mr. Smith's services have included preparing budgets and cash flow projections, analyzing potential avoiding power recoveries and assisting in the negotiation and formulation of complex chapter 11 plans. He has also performed valuations of various types of commercial property, including light industrial, mini-storage, RV parks and mobile home parks to assist prospective purchasers in assessing the desirability of various business transactions.

With expertise in process improvement, Mr. Smith has helped clients to improve operations and enhance profitability, in some instances, by streamlining and automating labor-intensive tasks and helping clients to "right-size" their work force and, in others, by overseeing the selection and implementation of entirely new accounting software.

Mr. Smith holds a Master of Business Administration degree from the Graziadio School of Business and Management and a Bachelor of Science degree from San Diego State University, where he graduated magna cum laude. He is a California Certified Public Accountant and a member of the American Institute of Certified Public Accountants (AICPA), the California Society of Certified Public Accountants, the Los Angeles Bankruptcy Forum and the California Receiver's Forum.