

Biography:

JIM HOWARD

PRINCIPAL



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[vCard](#)

Industries

Banking
Capital Markets
Construction
Distribution
Financial Institution
Hotels & Resorts
Real Estate
Restaurant
Retail

Specialties

Asset Management
Bankruptcy Proceedings
Crisis Management
CRO
Debt Placement
Debt Renegotiations
Expert Witness
Interim Management
Investigations
Liquidating Agent
Receiver
Regulatory Consulting
Turnaround/Restructurings

Jim Howard is a Principal of GlassRatner, a national financial advisory firm based in Atlanta, GA. He has over 35 years' experience within the financial services industry, more than 25 years of which has been dedicated to turnaround management and the resolution of commercial and real estate problem loans.

Since joining GlassRatner in 2008, Jim has been very active in advising creditors, borrowers and Creditors Committees to help find solutions for a variety of stressed debt situations. Among his more notable assignments are:

- Financial Advisor to the Unsecured Creditors Committee of a multifamily developer based in San Diego, CA with over \$4 billion in debt; ultimately served as Financial Advisory to the Liquidating Trust responsible for the liquidation of a portfolio of over 275 multifamily assets located across the country.
- Chief Restructuring Officer of an international electronics wholesaler/distributor with \$450 million in annual sales;
- Receiver for an insurance premium financing company responsible for overseeing the wind down of a \$70+ million loan portfolio and liquidation of the company;
- Financial Advisor to a South Florida based condominium developer, assisting with the analysis and restructure of condominium projects with associated debt of more than \$2 billion
- Financial Advisor to the developer of a retail portfolio of over 3 million square feet of property and debt of over \$700 million to 6 different bank groups.
- Financial Advisor to a regional homebuilder with more than \$400 million in assets located in several major markets across the United States.

In addition, Jim has worked assignments related to the restructuring or liquidation of Commercial Mortgage Backed Security ("CMBS") loans totaling more than \$1.1 billion. Jim regularly serves as an 'expert witness' testifying before courts on matters involving banking and lending issues and has been certified as an expert in District, Federal and Bankruptcy courts throughout the country.

Immediately prior to joining GlassRatner, Jim was a Senior Vice President of Wachovia Bank, most recently serving as the Market Manager for their West Florida Real Estate Financial Services division. In this capacity Jim was responsible for originating and managing a portfolio of over \$2.4 billion in commercial real estate loan commitments and a staff of relationship managers.

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Jim started his career with the Bank of Oklahoma (formerly Fidelity Bank, NA) in Oklahoma City. After completing their credit-training program in 1982 and spending two years as a Commercial Real Estate Lender, he was selected to help form a Special Assets lending group to deal with that bank's mounting problem loans. In addition to being responsible for the management of a portfolio of troubled commercial loans, he oversaw and managed the liquidation of foreclosed properties. Additionally, he played a central role in interacting with Federal Regulators conducting examinations of the bank on matters including credit quality, capital adequacy, and regulatory compliance. In 1989 he was recruited by Hibernia Bank in New Orleans to join their Special Asset Group where he was primarily responsible for working on commercial loans, with a concentration in participations purchased in Leveraged Buyout financings. His experience there included working on such credits as Federated Department Store, May's/Macy's, Motorola and Dorskosil (Wilson Foods).

In 1991 he accepted a position with First American Bank in Atlanta to form and manage a new Special Asset group for that bank. In 1993, First American was acquired by First Union Bank, at which time Jim joined their Special Asset group as a Unit Manager. He was ultimately selected as Regional Manager for the bank's Special Asset group for the Georgia region. As part of his duties Jim served on the bank's Special Asset Management Steering Committee where he helped establish policies and procedures to be used throughout the corporation, as well as developing and implementing regulatory compliance measures. In 1998 he was transferred to the Real Estate Financial Services group where he served as Business Development Manager for the State of Georgia, a position in which he served until his transfer to Florida in January of 2000.